



# 340b: is it right for me????

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Todd Lemke, Pharm.D CDE  
Director of Pharmacy Services  
Paynesville Area Health Care System  
Consultant, HRSA APhA Pharmacy Service Support  
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## Questions to run on...

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- How does a CAH decide if 340b is the right program for their site?
- What is the right choice for Todd's situation
- When you go home, what steps will you take to analyze your site for the 340b program?

# Paynesville Area Health Care System

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## Paynesville Area Health Care System

- Hospital District
- Serves 8 rural communities
- 7 Primary Care Clinics
- 25 Bed Critical Access Hospital
- 120 Long-term Care Beds
- Assisted Living and Senior Housing
- Specialty Services Clinic

## Pharmacy Department

- Three technicians
- Three pharmacists

# Pharmacy department details

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- 25 bed critical access hospital
  - Average census 5 inpatients, 2 swing bed pts
  - 5-15 outpatient surgeries each week
  - 7-20 oncology products prepared weekly
  - 75 nursing home residents receiving medications each month through a cycle fill
  - 50 ER take home scripts per week
  - CEO wants to do employee prescriptions
  - Potential for telepharmacy to other rural clinic sites.

# Pharmacy department details

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- Pharmacy budget breakdown
  - 1.99 million non-salary hospital budget
  - Drug purchase for outpatient: inpatient ration is 6:1
  - 399,000 nursing home medication budget



# So where are the opportunities

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Exercise- where can I use 340b:

- Inpatient drug purchases?
- Outpatient IV drug purchases
- Oncology drug purchases?
- Employee prescriptions?
- Outpatient prescriptions?
- Nursing home prescriptions?



# Critical Access Hospital?

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- a) 340b eligible
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Inpatient drugs?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....





# Outpatient IV medications?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Oncology drug purchases?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Employee prescriptions?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Outpatient prescriptions?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Nursing home prescriptions?

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- a) Okay to use 340b
- b) Nope, can't use 340b
- c) Yes and no, here are the details....



# Now its your turn!

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- What opportunities do you see for 340b at your facility?